

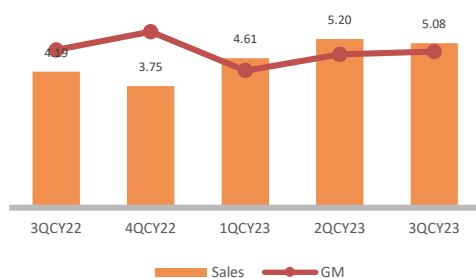
HINOON Result Review - 3QCY23



Tuesday, October 31, 2023

Rupees' millions	3QCY23	3QCY22	YoY	9MCY23	9MCY22	YoY
Net Sales	5,081	4,192	21.2% ▲	14,896	12,063	23.5% ▲
Cost of Sales	2,634	2,150	22.5% ▲	8,035	6,073	32.3% ▲
Gross Profit	2,447	2,042	19.8% ▲	6,861	5,990	14.5% ▲
SG&A Expenses	1,801	1,151	56.5% ▲	4,298	3,515	22.3% ▲
Other Expenses	82	88	7.5% ▼	244	263	7.1% ▼
Operating Profit	560	801	30.1% ▼	2,308	2,205	4.7% ▲
Other Income	35	83	57.3% ▼	119	224	46.9% ▼
Finance Cost	14	17	20.0% ▼	42	32	30.4% ▲
Profit Before Taxation	582	867	32.9% ▼	2,385	2,396	0.5% ▼
Taxation	-37	206	118.1% ▼	565	641	11.9% ▼
Profit After Taxation	619	662	6.5% ▼	1,820	1,755	3.7% ▲
Earnings Per Share	11.68	12.49	6.5% ▼	34.36	33.13	3.7% ▲
Dividend	0.00	0.00		0.00	0.00	
Bonus	0%	0%		0%	0.00	
Gross Margin	48.2%	48.7%	0.6% ▼	46.1%	49.7%	3.6% ▼
SG&A Expenses to Sales	35.5%	27.5%	8.0% ▲	28.9%	29.1%	0.3% ▼
Other Expenses to Sales	1.6%	2.1%	0.5% ▼	1.6%	2.2%	0.5% ▼
Other Income to Sales	0.7%	2.0%	1.3% ▼	0.8%	1.9%	1.1% ▼
Effective Taxation	-6.4%	23.7%	30.1% ▼	23.7%	26.8%	3.1% ▼
Net Margin	12.2%	15.8%	3.6% ▼	12.2%	14.6%	2.3% ▼

Sales (Rs'bn) vs Gross Margin



PAT (Rs'bn) vs Net Margin

